

ICU Medical Partners with Medline to Acquire Excelsior



icumedical

Global leader in the development, manufacture, and sale of innovative medical devices used in infusion therapy, oncology, and critical care applications.



Manufacturer of healthcare devices used to disinfect and protect access into a patient's bloodstream, including the innovative SwabCap® and SwabFlush® products.

Direct Sales

ICU Medical will sell the SwabCap product line, alongside its Clave® product line, directly to customers via its existing domestic and international distribution channels.

Clave Needlefree IV Connector Technology

Proven infection prevention technology, now the standard of care.



SwabCap Luer Access Valve Disinfection Cap

Infection prevention technology compatible with all needlefree connectors on the market.

OEM Sales to Medline

ICU Medical will serve Medline on an OEM basis as a supplier and innovation partner for Medline's SwabFlush business with a long-term exclusive supply contract.



SwabFlush Saline Flush Syringe With SwabCap

Medline offers significant distribution capability

ICU Medical will supply SwabCap for SwabFlush

The addition of Excelsior's SwabCap will enhance ICU Medical's infusion therapy product offering across the company's existing direct and OEM business lines.

SwabCap Enhances ICU Medical's Product Portfolio and Commitment to Patient Safety



MicroClave

Best in class needlefree connector for infection control. Needlefree connectors must be swabbed for best results.



SwabCap

Offers clinical best practice in an immediate product adjacency.

SwabCap Complements MicroClave by Enhancing Infection Control Compliance

Clinical Evidence Supports the Use of Disinfection Caps

- › 30+ studies support the use of disinfection cap technology
- › Key opinion leaders in infection prevention and control support the use of disinfection cap technology
- › Multiple clinical studies have demonstrated the ability of SwabCap to help reduce catheter-related bloodstream infections (CRBSI) and increase compliance to disinfection procedures

Disinfection Caps Are Becoming a Standard of Care

- › Lack of reimbursement for healthcare-associated infections (HAIs) drives new technology adoption
- › Society for Healthcare Epidemiology of America (SHEA) Compendium 2014 update recommends the use of “an antiseptic-containing hub/connector cap/port protector to cover connectors”