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## **B. Braun and ICU Medical Sign Expanded Long-Term International Distribution Agreement**

Agreement calls for B. Braun's distribution of ICU Medical's SwabCap product line to be first phase of the collaboration between the two companies to bring innovative patient safety products to the infusion therapy market worldwide

SAN CLEMENTE, Calif., March 21, 2016 /PRNewswire/ -- [ICU Medical Inc.](#) (NASDAQ: [ICUI](#)) today announced that it has entered into a long-term distribution agreement with [B. Braun Melsungen AG](#), giving B. Braun distribution rights to promote ICU Medical's SwabCap® disinfecting cap for needlefree connectors in selected countries outside the United States. Under the expanded agreement, customers will be able to purchase the SwabCap family of products from B. Braun in more than 30 countries around the world.

SwabCap is a disposable cap designed to disinfect needlefree connectors with 70% isopropyl alcohol when attached to an intravenous catheter. The device's patented design has been proven to help enhance the barrier to bacterial ingress while improving visual swabbing compliance in the process.

[In a recent study](#)<sup>1</sup> by clinicians at New York City's Memorial Sloan Kettering Cancer Center, the reduction in hospital-acquired blood stream infections (CLABSI) and blood contamination realized when using SwabCap "corresponded to an annual savings of \$3.2 million in direct medical costs." In commenting on the study in the [New England Journal of Medicine](#) Journal Watch<sup>2</sup>, deputy editor Richard T. Ellison III, MD said that "the use of these devices appears to carry no apparent risk, and the cost savings in reducing the rates of CLABSIs and contaminated blood cultures could markedly outweigh the added cost of these devices in most institutions."

"We look forward to working with ICU Medical on the SwabCap family of products and to exploring additional opportunities to improve patient safety," explained Dr. Meinrad Lugan, member of B. Braun's Management Board. "We see this as the starting point of a common journey to provide products that help clinicians eliminate infection risks associated with infusion therapy."

ICU Medical CEO Vivek Jain added, "We are extremely pleased for the opportunity to work with B. Braun. Both our companies have a shared mission and long history of developing breakthrough products to help improve outcomes in infusion therapy. Through this collaboration and B. Braun's global channel strength, we will be able to get more products into the hands of more clinicians to positively impact more patients."

1 Infect. Control Hosp. Epidemiol. 2015;36(12) :1401–1408

2 <http://www.jwatch.org/na40059/2016/01/08/how-effective-are-iv-catheter-disinfection-caps>

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**About ICU Medical, Inc.:** ICU Medical, Inc. develops, manufactures and sells innovative medical devices used in vascular therapy, oncology and critical care applications. ICU Medical's products improve patient outcomes by helping prevent bloodstream infections and protecting healthcare workers from exposure to infectious diseases or hazardous drugs. The company's complete product line includes custom IV systems, closed delivery systems for hazardous drugs, needlefree IV connectors, catheters and cardiac monitoring systems. ICU Medical is headquartered in San Clemente, California. More information about ICU Medical, Inc. can be found at [www.icumed.com](http://www.icumed.com).

**About B. Braun:** B. Braun - Sharing Expertise. B. Braun supplies the global healthcare market with product systems for anesthesia, intensive medicine, cardiology, extra corporeal blood treatment and surgery, as well as services for hospitals, general practitioners and the homecare sector. Through dialogue with those who are using B. Braun's products, the company is continually gaining new knowledge which it incorporates into product development. In this way, the company contributes with innovative products and services towards optimizing working procedures in hospitals and medical practices

and improving safety – for patients, doctors and nursing staff. 55,000 employees in 63 countries share one goal: to protect and improve the health of people around the world. To learn more about B. Braun Medical visit <http://www.bbraun.com>.